# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q

(Mark One)

? QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2024

OR

? TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 001-11993

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# OPTION CARE HEALTH, INC.

(Exact name of registrant as specified in its charter)

**Delaware** 

05-0489664

(State of incorporation)

(I.R.S. Employer Identification

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3000 Lakeside Dr.

Suite 300N.

IL Bannockburn. 60015

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: 312-940-2443

Securities registered pursuant to Section 12(b) of the Act:

Title of each Class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.0001 par value per share	OPCH	Nasdaq Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes? No?

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes? No?

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer? Accelerated filer? Non-accelerated filer? Smaller reporting company? Emerging growth company?

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ?

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes? No?

On April 19, 2024, there were 173,816,267 shares of the registrant's Common Stock outstanding.

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Unless the context requires otherwise, references in this Quarterly Report on Form 10-Q (this "Form 10-Q") to "Option Care Health," the "Company," "we," "us" and "our" refer to Option Care Health, Inc. and its consolidated subsidiaries.

# **Forward-Looking Statements**

This Form 10-Q includes forward-looking statements within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995, including, without limitation, statements concerning our expectations regarding industry and macroeconomic trends and our operating performance. Forward-looking statements can be identified by words such as: "anticipate," "intend," "plan," "believe," "project," "estimate," "expect," "may," "should," "will" and similar references to future periods.

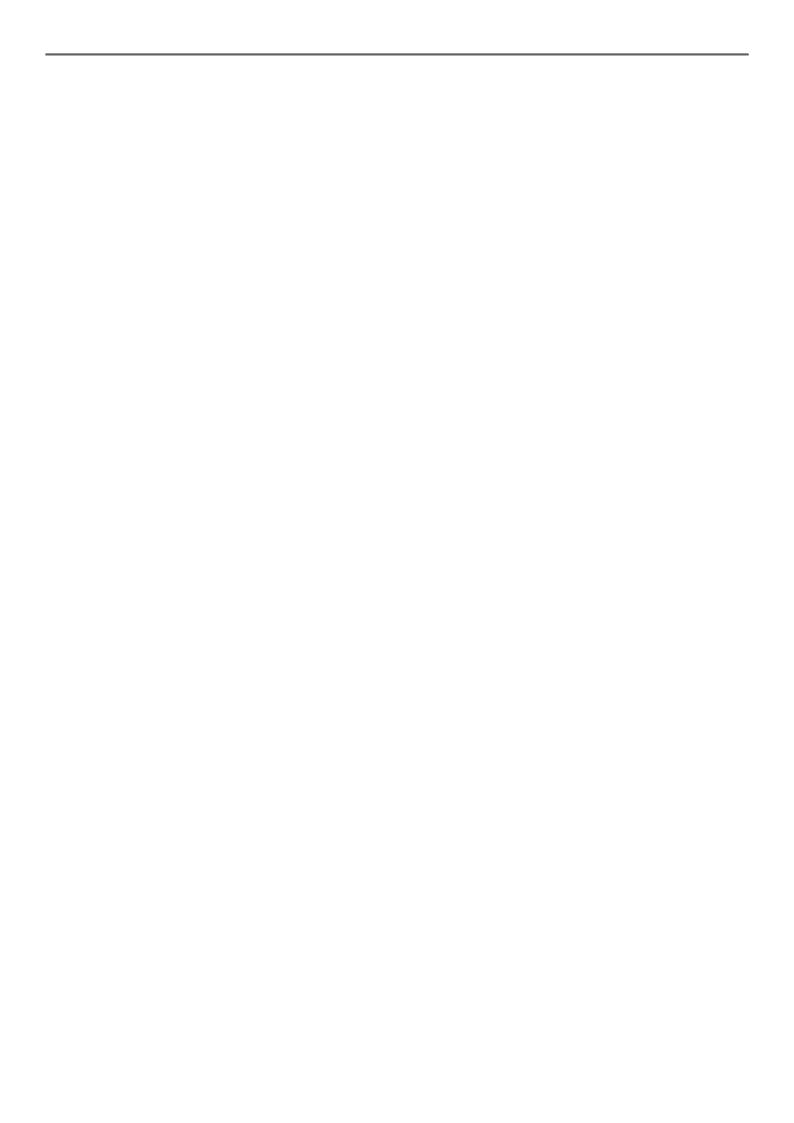
Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forwardlooking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. If any of these risks materialize, or if any of our assumptions underlying forward-looking statements prove incorrect, actual results and developments may differ materially from those made in or suggested by the forward-looking statements contained in this Form 10-Q. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, among others, those set forth in Item 1A, "Risk Factors," of Part I of our Annual Report on Form 10-K for the year ended December 31, 2023 (our "Form 10-K") filed with the U.S. Securities and Exchange Commission (the "SEC"). Although we have attempted to identify important risk factors, there may be other risk factors not presently known to us or that we presently believe are not material that could cause actual results and developments to differ materially from those made in or suggested by the forward-looking statements contained in this Form 10-Q. We caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this Form 10-Q. Any forward-looking statement made by us in this Form 10-Q speaks only as of the date hereof. We undertake no obligation to publicly update or to revise any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

# PART I FINANCIAL INFORMATION

Item 1. Financial Statements

# OPTION CARE HEALTH, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (IN THOUSANDS, EXCEPT SHARES AND PER SHARE AMOUNTS)

ASSETS CURRENT ASSETS: Cash and cash equivalents Accounts receivable, net Inventories Prepaid expenses and other current assets Total current assets  NONCURRENT ASSETS: Property and equipment, net Operating lease right-of-use asset Intangible assets, net Referral sources, net		219,513 573,650		
CURRENT ASSETS: Cash and cash equivalents Accounts receivable, net Inventories Prepaid expenses and other current assets Total current assets  NONCURRENT ASSETS: Property and equipment, net Operating lease right-of-use asset Intangible assets, net		219,513	•	
Cash and cash equivalents Accounts receivable, net Inventories Prepaid expenses and other current assets Total current assets  NONCURRENT ASSETS: Property and equipment, net Operating lease right-of-use asset Intangible assets, net	\$		•	
Accounts receivable, net Inventories Prepaid expenses and other current assets Total current assets  NONCURRENT ASSETS: Property and equipment, net Operating lease right-of-use asset Intangible assets, net	\$		Φ.	
Inventories Prepaid expenses and other current assets Total current assets  NONCURRENT ASSETS: Property and equipment, net Operating lease right-of-use asset Intangible assets, net		573,650	\$	343,849
Prepaid expenses and other current assets  Total current assets  NONCURRENT ASSETS:  Property and equipment, net Operating lease right-of-use asset Intangible assets, net				377,658
Total current assets  NONCURRENT ASSETS:  Property and equipment, net  Operating lease right-of-use asset Intangible assets, net		241,948		274,004
NONCURRENT ASSETS: Property and equipment, net Operating lease right-of-use asset Intangible assets, net		94,603		98,744
Property and equipment, net Operating lease right-of-use asset Intangible assets, net		1,129,714		1,094,255
Property and equipment, net Operating lease right-of-use asset Intangible assets, net				
Operating lease right-of-use asset Intangible assets, net		120,969		120,630
Intangible assets, net		87,789		84,159
•		19,317		20,092
		307,482		315,304
Goodwill		1,540,246		1,540,246
Other noncurrent assets		44,045		42,349
Total noncurrent assets				2,122,780
		2,119,848		
TOTAL ASSETS	\$	3,249,562	<u>\$</u>	3,217,035
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES:				
Accounts payable	\$	485,736	\$	426,513
Accrued compensation and employee benefits		42,624		92,508
Accrued expenses and other current liabilities		83,383		75,010
Current portion of operating lease liability		19,209		18,278
Current portion of long-term debt		6,000		6,000
Total current liabilities		636,952		618,309
NONCURRENT LIABILITIES:				
Long-term debt, net of discount, deferred financing costs and current portion		1,056,282		1,056,650
Operating lease liability, net of current portion		89,207		85,484
Deferred income taxes		37,884		34,920
Other noncurrent liabilities		89		04,020
Total noncurrent liabilities		1,183,462		1,177,054
Total liabilities		1,820,414		1,795,363
STOCKHOLDERS' EQUITY:				
Preferred stock; \$0.0001 par value; 12,500,000 shares authorized, no shares outstanding as of March 31, 2024 and December 31, 2023		_		_
Common stock; \$0.0001 par value: 250,000,000 shares authorized, 183,397,817 shares issued and 173,816,056 shares outstanding as of March 31, 2024; 182,905,559 shares issued and 174,575,537 shares outstanding as of December 31, 2023		18		18
Treasury stock; 9,581,761 and 8,330,022 shares outstanding, at cost, as of March 31, 2024 and December 31, 2023, respectively		(295,396)		(255,107
Paid-in capital		1,205,693		1,204,270
Retained earnings		502,304		457,513
Accumulated other comprehensive income		16,529		14,978
Total stockholders' equity		1,429,148		1,421,672
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	3,249,562	\$	3,217,035
TOTAL LIABILITIES AND STOCKHOLDERS EQUIT	—	0,270,002	Ψ	



# OPTION CARE HEALTH, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	Three Months Ended March 31,			March 31,
		2024		2023
NET REVENUE	\$	1,146,052	\$	1,015,848
COST OF REVENUE		907,552		786,843
GROSS PROFIT		238,500		229,005
OPERATING COSTS AND EXPENSES:				
Selling, general and administrative expenses		154,742		147,866
Depreciation and amortization expense		14,728		14,514
Total operating expenses		169,470		162,380
OPERATING INCOME		69,030		66,625
OTHER INCOME (EXPENSE):				
Interest expense, net		(13,202)		(13,834)
Equity in earnings of joint ventures		1,125		1,437
Other, net		2		1
Total other expense		(12,075)		(12,396)
INCOME BEFORE INCOME TAXES		56,955		54,229
INCOME TAX EXPENSE		12,164		15,021
NET INCOME	\$	44,791	\$	39,208
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX:				
Change in unrealized gain (loss) on cash flow hedges, net of income tax (expense) benefit of \$(454) and \$1,152, respectively	\$	1,551	\$	(3,443)
OTHER COMPREHENSIVE INCOME (LOSS)		1,551		(3,443)
NET COMPREHENSIVE INCOME	\$	46,342	\$	35,765
EARNINGS PER COMMON SHARE:				
	\$	0.26	\$	0.22
Earnings per share, basic			<u> </u>	
Earnings per share, diluted	\$	0.26	\$	0.21
Weighted average common shares outstanding, basic		173,928		181,262
Weighted average common shares outstanding, diluted		175,624		182,735

# OPTION CARE HEALTH, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS)

(	Three Months Ended Ma			March 31,
		2024		2023
CASH FLOWS FROM OPERATING ACTIVITIES:		_		
Net income	\$	44,791	\$	39,208
Adjustments to reconcile net income to net cash (used in) provided by operations:				
Depreciation and amortization expense		15,305		15,225
Non-cash operating lease costs		7,663		5,540
Deferred income taxes - net		2,964		8,626
Amortization of deferred financing costs		1,132		1,083
Equity in earnings of joint ventures		(1,125)		(1,437)
Stock-based incentive compensation expense		9,605		5,988
Capital distribution from equity method investments		750		2,500
Other adjustments		108		198
Changes in operating assets and liabilities:				
Accounts receivable, net		(195,992)		(17,812)
Inventories		32,056		(25,362)
Prepaid expenses and other current assets		4,878		9,977
Accounts payable		59,223		70,127
Accrued compensation and employee benefits		(49,884)		(28,356)
Accrued expenses and other current liabilities		6,811		14,831
Operating lease liabilities		(6,651)		(5,271)
Other noncurrent assets and liabilities		(418)		(5,313)
Net cash (used in) provided by operating activities		(68,784)		89,752
CASH FLOWS FROM INVESTING ACTIVITIES:				
Acquisition of property and equipment		(5,820)		(5,760)
Net cash used in investing activities		(5,820)		(5,760)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Exercise of stock options, vesting of restricted stock, and related tax withholdings		(8,182)		(1,902)
Repayments of debt principal		(1,500)		(1,500)
Purchase of company stock		(40,050)		(75,000)
Other financing activities		_		(2,000)
Net cash used in financing activities		(49,732)		(80,402)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		(124,336)		3,590
Cash and cash equivalents - beginning of the period		343,849		294,186
	\$	219,513	\$	297,776
CASH AND CASH EQUIVALENTS - END OF PERIOD	φ	219,515	<del>Ф</del>	291,110
Supplemental disclosure of cash flow information:				
Cash paid for interest	\$	12,173	\$	11,161
Cash paid for income taxes	\$	2	\$	
Cash paid for operating leases	\$	7,085	\$	6,527

# OPTION CARE HEALTH, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (IN THOUSANDS)

(					-	Accumulate Other Omprehens	
	Preferred Stock	Common Stock	Treasury Stock	Paid-in Capital	Retained Earnings	Income S (Loss)	Stockholders' Equity
Balance - December 31, 2022	\$ —	\$ 18	\$ (2,403)	\$ 1,176,906	\$ 190,423	21,159 \$	1,386,103 \$
Exercise of stock options, vesting of restricted stock, and related tax withholdings	_	_	_	(1,902)	_	_	(1,902)
Stock-based incentive compensation	_	_	_	5,988	_	_	5,988
Purchase of company stock	_	_	(75,735)	_	_	_	(75,735)
Net income	_	_	_	_	39,208	_	39,208
Other comprehensive loss	_	_	_	_	_	(3,443)	(3,443)
Balance - March 31, 2023	\$ —	\$ 18	\$ (78,138)	\$ 1,180,992	\$ 229,631	17,716 \$	1,350,219 \$
Balance - December 31, 2023	\$ —	\$ 18	\$ (255,107)	\$ 1,204,270	\$ 457,513	14,978 \$	1,421,672 \$
Exercise of stock options, vesting of restricted stock, and related tax withholdings	_	_	_	(8,182)	_	_	(8,182)
Stock-based incentive compensation	_	_	_	9,605	_	_	9,605
Purchase of company stock, and related tax effects	_	_	(40,289)	_	_	_	(40,289)
Net income	_	_	_	_	44,791	_	44,791
Other comprehensive income						1,551	1,551
Balance - March 31, 2024	\$	\$ 18	\$ (295,396)	\$ 1,205,693	\$ 502,304	16,529 \$	1,429,148

# OPTION CARE HEALTH, INC. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. NATURE OF OPERATIONS AND PRESENTATION OF FINANCIAL STATEMENTS

Corporate Organization and Business — Option Care Health, and its wholly-owned subsidiaries, provides infusion therapy and other ancillary health care services through a national network of 93 full service pharmacies and 84 stand-alone ambulatory infusion suites. The Company contracts with managed care organizations, third-party payers, hospitals, physicians, and other referral sources to provide pharmaceuticals and complex compounded solutions to patients for intravenous delivery in the patients' homes or other nonhospital settings. The Company operates in one segment, infusion services. The Company's stock is listed on the Nasdaq Global Select Market as of March 31, 2024.

Basis of Presentation — The accompanying unaudited condensed consolidated financial statements have been prepared in conformity with generally accepted accounting principles ("GAAP") in the United States and contain all adjustments, including normal recurring adjustments, necessary to present fairly the Company's financial position, results of operations and cash flows for interim financial reporting. The results of operations for the interim periods presented are not necessarily indicative of the results of operations for the entire year. These unaudited condensed consolidated financial statements do not include all of the information and notes to the financial statements required by GAAP for complete financial statements and should be read in conjunction with the 2023 audited consolidated financial statements, including the notes thereto, as presented in our Form 10-K.

**Principles of Consolidation** — The Company's unaudited condensed consolidated financial statements include the accounts of Option Care Health, Inc. and its subsidiaries. All intercompany transactions and balances are eliminated in consolidation.

The Company has investments in companies that are 50% owned and are accounted for as equity-method investments. The Company's share of earnings from equity-method investments is included in the line entitled "Equity in earnings of joint ventures" in the unaudited condensed consolidated statements of comprehensive income. See Equity-Method Investments within Note 2, *Summary of Significant Accounting Policies*, for further discussion of the Company's equity-method investments.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Cash and Cash Equivalents** — The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents. As of March 31, 2024, cash equivalents consisted of money market funds.

**Prepaid Expenses and Other Current Assets** — Included in prepaid expenses and other current assets are rebates receivable from pharmaceutical and medical supply manufacturers of \$49.1 million and \$52.0 million as of March 31, 2024 and December 31, 2023, respectively.

**Equity-Method Investments** — The Company's investments in certain unconsolidated entities are accounted for under the equity method. The balance of these investments is included in other noncurrent assets in the accompanying condensed consolidated balance sheets. As of March 31, 2024 and December 31, 2023, the balance of the investments was \$21.3 million and \$20.9 million, respectively. The balance of these investments is increased to reflect the Company's capital contributions and equity in earnings of the investees. The balance of these investments is decreased to reflect the Company's equity in losses of the investees and for distributions received that are not in excess of the carrying amount of the investments. The Company's proportionate share of earnings or losses of the investees is recorded in equity in earnings of joint ventures in the accompanying unaudited condensed consolidated statements of comprehensive income. The Company's proportionate share of earnings was \$1.1 million and \$1.4 million for the three months ended March 31, 2024 and 2023, respectively. Distributions from the investees are treated as cash inflows from operating activities in the unaudited condensed consolidated statements of cash flows. During the three months ended March 31, 2024 and 2023, the Company received distributions from the investees of \$0.8 million and \$2.5 million, respectively. See Note 15, *Related-Party Transactions*, for discussion of related-party transactions with these investees.

Concentrations of Business Risk — The Company generates revenue from managed care contracts and other agreements with commercial third-party payers. Revenue related to the Company's largest payer was approximately 14% for the three months ended March 31, 2024 and 2023. There were no other managed care contracts that represent greater than 10% of revenue for the periods presented.

For the three months ended March 31, 2024 and 2023, approximately 12% of the Company's revenue was reimbursable through direct government healthcare programs, such as Medicare and Medicaid. As of March 31, 2024 and December 31, 2023, approximately 14% and 12%, respectively, of the Company's accounts receivable was related to these programs. Governmental programs pay for services based on fee schedules and rates that are determined by the related governmental agency. Laws and regulations pertaining to government programs are complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change in the near term.

The Company does not require its patients or other payers to carry collateral for any amounts owed for goods or services provided. Other than as discussed above, concentration of credit risk relating to trade accounts receivable is limited due to the Company's diversity of patients and payers. Further, the Company generally does not provide charity care; however, Option Care Health offers a financial assistance program for patients that meet certain defined hardship criteria.

For the three months ended March 31, 2024 and 2023, approximately 66% and 72%, respectively, of the Company's pharmaceutical and medical supply purchases were from four vendors. Although there are a limited number of suppliers, the Company believes that other vendors could provide similar products on comparable terms. However, a change in suppliers could cause delays in service delivery and possible losses in revenue, which could adversely affect the Company's financial condition or operating results.

#### 3. REVENUE

The following table sets forth the net revenue earned by category of payer for the three months ended March 31, 2024 and 2023 (in thousands):

		Three Months Ended March 31,				
	2024			2023		
Commercial payers	\$	988,043	\$	873,911		
Government payers		138,310		122,789		
Patients		19,699		19,148		
Net revenue	\$	1,146,052	\$	1,015,848		

#### 4. INCOME TAXES

During the three months ended March 31, 2024 and 2023, the Company recorded tax expense of \$12.2 million and \$15.0 million, respectively, which represents an effective tax rate of 21.4% and 27.7%, respectively. The variance in the Company's effective tax rate of 21.4% for the three months ended March 31, 2024, compared to the federal statutory rate of 21%, is primarily attributable to the difference between federal and state tax rates, various non-deductible expenses, and a change in state valuation allowance. During the three months ended March 31, 2024, the Company released \$2.2 million of state valuation allowance. The variance in the Company's effective tax rate of 27.7% for the three months ended March 31, 2023, compared to the federal statutory rate of 21%, is primarily attributable to difference between federal and state tax rates, as well as various non-deductible expenses.

The Company maintains a valuation allowance of \$4.2 million against certain state net operating losses. In assessing the realizability of deferred tax assets, the Company considers whether it is more likely than not that some or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets depends on the generation of future taxable income during the periods in which those temporary differences are deductible. In making this assessment, the Company considers the scheduled reversal of deferred tax liabilities, including the effect in available carryback and carryforward periods, projected taxable income, and tax-planning strategies. On a quarterly basis, the Company evaluates all positive and negative evidence in determining if the valuation allowance is fairly stated.

The Company's tax expense of \$12.2 million and \$15.0 million for the three months ended March 31, 2024 and March 31, 2023, respectively, consists of quarterly federal and state tax liabilities as well as recognized deferred federal and state tax expense.

The Company has accumulated federal net operating loss carryovers that are subject to one or more Internal Revenue Code ("Code") Section 382 limitations. This may limit the Company's ability to utilize its federal net operating losses.

#### 5. EARNINGS PER SHARE

The Company presents basic and diluted earnings per share for its common stock. Basic earnings per share is calculated by dividing the net income of the Company by the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share is determined by adjusting the profit or loss and the weighted average number of shares of common stock outstanding for the effects of all potentially dilutive securities.

The earnings are used as the basis of determining whether the inclusion of common stock equivalents would be anti-dilutive. The computation of diluted shares for the three months ended March 31, 2024 and 2023 includes the effect of shares that would be issued in connection with warrants, stock options, restricted stock awards and performance stock unit awards, as these common stock equivalents are dilutive to the earnings per share recorded in those periods.

The following table presents the Company's common stock equivalents that were excluded from the calculation of earnings per share as they would be anti-dilutive:

	Three Months End	ed March 31,
	2024	2023
Stock option awards	880,815	871,491
Restricted stock awards	279,144	342,894
Performance stock unit awards	149,561	90,159

The following table presents the Company's basic earnings per share and shares outstanding (in thousands, except per share data):

	Three Months Ended March 31,			
	2024			2023
Numerator:				
Net income	\$	44,791	\$	39,208
Denominator:				
Weighted average number of common shares outstanding		173,928		181,262
Earnings per common share:				
Earnings per common share, basic	\$	0.26	\$	0.22

The following table presents the Company's diluted earnings per share and shares outstanding (in thousands, except per share data):

	Tł	Three Months Ended March 31,				
		2024		2024		2023
Numerator:						
Net income	\$	44,791	\$	39,208		
Denominator:						
Weighted average number of common shares outstanding		173,928		181,262		
Effect of dilutive securities		1,696		1,473		
Weighted average number of common shares outstanding, diluted		175,624		182,735		
Earnings per common share:						
Earnings per common share, diluted	\$	0.26	\$	0.21		

#### 6. LEASES

During the three months ended March 31, 2024 and 2023, the Company incurred operating lease expenses of \$7.9 million and \$7.0 million, respectively, including short-term lease expenses, which were included as a component of selling, general and administrative expenses in the unaudited condensed consolidated statements of comprehensive income. As of March 31, 2024, the weighted-average remaining lease term was 7.0 years and the weighted-average discount rate was 6.36%.

Operating leases mature as follows (in thousands):

Fiscal Year Ended December 31,	Minimum Paymer		
2024	\$	19,522	
2025		25,120	
2026		22,276	
2027		18,617	
2028		12,198	
Thereafter		42,303	
Total lease payments	_	140,036	
Less: interest		(31,620)	
Present value of lease liabilities	\$	108,416	

During the three months ended March 31, 2024, the Company commenced new leases, extensions and amendments, resulting in non-cash operating activities in the unaudited condensed consolidated statements of cash flow of \$11.3 million related to increases in the operating lease right-of-use assets and operating lease liabilities. As of March 31, 2024, the Company did not have any significant operating or financing leases that had not yet commenced.

#### 7. PROPERTY AND EQUIPMENT

Property and equipment was as follows as of March 31, 2024 and December 31, 2023 (in thousands):

	March 3	31, 2024	De	ecember 31, 2023
Infusion pumps	\$	36,484	\$	36,943
Equipment, furniture and other		24,685		23,593
Leasehold improvements		100,109		99,725
Computer software, purchased and internally developed		50,982		50,572
Assets under development		33,159		33,668
		245,419		244,501
Less: accumulated depreciation		(124,450)		(123,871)
Property and equipment, net	\$	120,969	\$	120,630

Depreciation expense is recorded within cost of revenue and operating expenses within the unaudited condensed consolidated statements of comprehensive income, depending on the nature of the underlying fixed assets. The depreciation expense included in cost of revenue relates to revenue-generating assets, such as infusion pumps. The depreciation expense included in operating expenses is related to infrastructure items, such as furniture, computer and office equipment, and leasehold improvements. The following table presents the amount of depreciation expense recorded in cost of revenue and operating expenses for the three months ended March 31, 2024 and 2023 (in thousands):

	Three Months Ended March 31,				
	 2024		2023		
Depreciation expense in cost of revenue	\$ 576	\$	711		
Depreciation expense in operating expenses	6,120		6,012		
Total depreciation expense	\$ 6,696	\$	6,723		

# 8. GOODWILL AND OTHER INTANGIBLE ASSETS

There was no change in the carrying amount of goodwill for the three months ended March 31, 2024.

The carrying amount and accumulated amortization of intangible assets consist of the following as of March 31, 2024 and December 31, 2023 (in thousands):

	Ма	rch 31, 2024	December 31, 2023
Gross intangible assets:			
Referral sources	\$	514,388	\$ 514,388
Trademarks/names		39,136	39,136
Other amortizable intangible assets		985	995
Total gross intangible assets		554,509	554,519
Accumulated amortization:			
Referral sources		(206,906)	(199,084)
Trademarks/names		(20,423)	(19,698)
Other amortizable intangible assets		(381)	(341)
Total accumulated amortization		(227,710)	(219,123)
Total intangible assets, net	\$	326,799	\$ 335,396

Amortization expense for intangible assets was \$8.6 million and \$8.5 million for the three months ended March 31, 2024 and 2023, respectively.

#### 9. INDEBTEDNESS

Long-term debt consisted of the following as of March 31, 2024 (in thousands):

	Princ	Principal Amount		Discount	Debt Issuance Costs	Net Balance	
Revolver Facility	\$		\$		\$ 	\$	_
First Lien Term Loan		586,500		(6,636)	(9,209)		570,655
Senior Notes		500,000		_	(8,373)		491,627
	\$	1,086,500	\$	(6,636)	\$ (17,582)		1,062,282
Less: current portion		-					(6,000)
Total long-term debt						\$	1,056,282

Long-term debt consisted of the following as of December 31, 2023 (in thousands):

	Princi	pal Amount	Discount	Debt Issuance Costs			Net Balance		
Revolver Facility	\$		\$ _	\$	_	\$			
First Lien Term Loan		588,000	(6,974)		(9,678)		571,348		
Senior Notes		500,000	_		(8,698)		491,302		
	\$	1,088,000	\$ (6,974)	\$	(18,376)		1,062,650		
Less: current portion							(6,000)		
Total long-term debt						\$	1,056,650		

The interest rate on the First Lien Term Loan was 8.19% and 8.21% as of March 31, 2024 and December 31, 2023, respectively. The weighted average interest rate incurred on the First Lien Term Loan was 8.20% and 7.28% for the three months ended March 31, 2024 and 2023, respectively. The interest rate on the Senior Notes was 4.375% as of March 31, 2024 and December 31, 2023. The weighted average interest rate incurred on the Senior Notes was 4.375% for the three months ended March 31, 2024 and 2023.

Long-term debt matures as follows (in thousands):

Fiscal Year Ended December 31,	Minimum Payments
2024	\$ 4,500
2025	6,000
2026	6,000
2027	6,000
2028	564,000
Thereafter	500,000
Total	\$ 1,086,500

During the three months ended March 31, 2024 and 2023, the Company engaged in hedging activities to limit its exposure to changes in interest rates. See Note 10, *Derivative Instruments*, for further discussion.

The following table presents the estimated fair values of the Company's debt obligations as of March 31, 2024 (in thousands):

Financial Instrument	Carrying Value as of March 31, 2024		Markets for Identical Item (Level 1)		gnificant Other servable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
First Lien Term Loan	\$	570,655	\$ 	\$	588,729	\$	_	
Senior Notes		491,627	_		456,250		_	
Total debt instruments	\$	1,062,282	\$ _	\$	1,044,979	\$	_	

See Note 11, Fair Value Measurements, for further discussion.

On December 7, 2023, the Company entered into the second amendment to the amended and restated First Lien Credit Agreement dated as of October 27, 2021 ("First Lien Credit Agreement Amendment"). The First Lien Credit

Agreement Amendment, among other things, provides for revolving credit commitments by the applicable Revolving Credit Lenders in an aggregate amount of \$400.0 million (the "Revolver Facility"), pursuant to which such lenders have agreed to make Revolving Credit Loans to the Company. As of March 31, 2024, the Company had \$5.3 million of undrawn letters of credit issued and outstanding, resulting in net borrowing availability under the Revolver Facility of \$394.7 million.

#### 10. DERIVATIVE INSTRUMENTS

The Company uses derivative financial instruments for hedging and non-trading purposes to limit the Company's exposure to increases in interest rates related to its variable interest rate debt. Use of derivative financial instruments in hedging programs subjects the Company to certain risks, such as market and credit risks. Market risk represents the possibility that the value of the derivative financial instrument will change. In a hedging relationship, the change in the value of the derivative financial instrument by the change in the value of the underlying hedged item. Credit risk related to a derivative financial instrument represents the possibility that the counterparty will not fulfill the terms of the contract. The notional, or contractual, amount of the Company's derivative financial instruments is used to measure interest to be paid or received and does not represent the Company's exposure due to credit risk. Credit risk is monitored through established approval procedures, including reviewing credit ratings when appropriate.

In October 2021, the Company entered into an interest rate cap hedge with a notional amount of \$300 million for a 5-year term beginning November 30, 2021. The hedge partially offsets risk associated with the First Lien Term Loan's variable interest rate. The interest rate cap instrument perfectly offsets the terms of the interest rates associated with the variable interest rate of the First Lien Term Loan.

The following table summarizes the amount and location of the Company's derivative instruments in the condensed consolidated balance sheets (in thousands):

Fair Value - Derivatives in Asset Position December 31. **Balance Sheet Caption** Derivative March 31, 2024 2023 Interest rate cap designated as cash flow Prepaid expenses and other current assets \$ 10,421 9,746 Interest rate cap designated as cash flow 11,513 10,183 hedge Other noncurrent assets 21,934 19,929 Total derivative assets

The gain (loss) associated with the change in the fair value of the effective portion of the hedging instrument is recorded in other comprehensive income (loss). The following table presents the pre-tax gain (loss) from derivative instruments recognized in other comprehensive income (loss) in the Company's unaudited condensed consolidated statements of comprehensive income (in thousands):

	T	March 31,			
Derivative		2024	2023		
Interest rate cap designated as cash flow hedge	\$	2,005	\$	(4,595)	

The following table presents the amount and location of pre-tax income recognized in the Company's unaudited condensed consolidated statements of comprehensive income related to the Company's derivative instruments (in thousands):

		Thre	ee Months Er	ided	March 31,
Derivative	Income Statement Caption	' <u>-</u>	2024		2023
Interest rate cap designated as cash flow					
hedge	Interest expense, net	\$	2,980	\$	2,352

#### 11. FAIR VALUE MEASUREMENTS

Fair value measurements are determined by maximizing the use of observable inputs and minimizing the use of unobservable inputs. The hierarchy places the highest priority on unadjusted quoted market prices in active markets for identical assets or liabilities (Level 1 measurements) and gives the lowest priority to unobservable inputs (Level 3 measurements). The categories within the valuation hierarchy are described as follows:

- Level 1 Inputs to the fair value measurement are quoted prices in active markets for identical assets or liabilities.
- Level 2 Inputs to the fair value measurement include quoted prices in active markets for similar assets or liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.
- Level 3 Inputs to the fair value measurement are unobservable inputs or valuation techniques.

While the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

First Lien Term Loan: The fair value of the First Lien Term Loan is derived from a broker quote on the loans in the syndication (Level 2 inputs). See Note 9, *Indebtedness*, for further discussion of the carrying amount and fair value of the First Lien Term Loan.

Senior Notes: The fair value of the Senior Notes is derived from a broker quote (Level 2 inputs). See Note 9, Indebtedness, for further discussion of the carrying amount and fair value of the Senior Notes.

Interest Rate Cap: The fair value of the interest rate cap is derived from the interest rates prevalent in the market and future expectations of those interest rates (Level 2 inputs). The Company determines the fair value of the investments based on quoted prices from third-party brokers. See Note 10, Derivative Instruments, for further discussion of the fair value of the interest rate cap.

Money Market Funds: The fair value of the money market funds is derived from the closing price reported by the fund sponsor and classified as cash and cash equivalents on the Company's condensed consolidated balance sheets (Level 1 inputs).

There were no other material assets or liabilities measured at fair value at March 31, 2024 and December 31, 2023.

#### 12. COMMITMENTS AND CONTINGENCIES

The Company is involved in legal proceedings and is subject to investigations, inspections, audits, inquiries, and similar actions by governmental authorities, arising in the normal course of the Company's business. Some of these suits may purport or may be determined to be class actions and/or involve parties seeking large and/or indeterminate amounts, including punitive or exemplary damages, and may remain unresolved for several years. From time to time, the Company may also be involved in legal proceedings as a plaintiff involving antitrust, tax, contract, intellectual property, and other matters. Gain contingencies, if any, are recognized when they are realized.

The results of legal proceedings are often uncertain and difficult to predict, and the costs incurred in litigation can be substantial, regardless of the outcome. The Company does not believe that any of these pending matters, after consideration of applicable reserves and rights to indemnification, will have a material adverse effect on the Company's condensed consolidated balance sheets.

However, substantial unanticipated verdicts, fines, and rulings may occur. As a result, the Company may from time to time incur judgments, enter into settlements, or revise expectations regarding the outcome of certain matters, and such developments could have a material adverse effect on its results of operations in the period in which the amounts are accrued and/or its cash flows in the period in which the amounts are paid.

#### 13. STOCK-BASED INCENTIVE COMPENSATION

**Equity Incentive Plans** — Under the Company's 2018 Equity Incentive Plan (the "2018 Plan"), approved at the annual meeting by the BioScrip, Inc. ("BioScrip") stockholders on May 3, 2018 and amended and restated on May 19, 2021, the Company may issue, among other things, incentive stock options, non-qualified stock options, stock appreciation rights, restricted stock units, stock grants, and performance units to key employees and directors, resulting in a total of 9,101,734 shares of common stock authorized for issuance. The 2018 Plan is administered by the Company's Compensation Committee, a standing committee of the Company's Board of Directors. The Company had stock options, restricted stock units and performance stock units outstanding related to the 2018 Plan as of March 31, 2024 and 2023. During the three months ended March 31, 2024 and 2023, total stock-based incentive compensation expense recognized by the Company related to the 2018 Plan was \$9.6 million and \$6.0 million, respectively.

#### 14. STOCKHOLDERS' EQUITY

**2017 Warrants** — During the three months ended March 31, 2024 and 2023, warrant holders did not elect to exercise any warrants to purchase shares of common stock. As of March 31, 2024 and December 31, 2023, the remaining warrant holders are entitled to purchase 51,838 shares of common stock.

**2015 Warrants** — During the three months ended March 31, 2024 and 2023, warrant holders exercised an immaterial number of warrants to purchase shares of common stock. As of March 31, 2024 and December 31, 2023, the remaining warrant holders are entitled to purchase 13,365 and 13,888 shares of common stock, respectively.

**Share Repurchase Program** — The Company's Board of Directors approved a share repurchase program of up to an aggregate \$500.0 million of common stock of the Company. Under the share repurchase program, repurchases may occur in any number of methods depending on timing, market conditions, regulatory requirements, and other corporate considerations. The share repurchase program has no specified expiration date.

During the three months ended March 31, 2024 and 2023, the Company purchased 1,251,739 and 2,475,166 shares of common stock for an average share price of \$31.96 and \$30.30, totaling \$40.0 million and \$75.0 million, respectively. All repurchased shares became treasury stock. As of March 31, 2024, the Company is authorized to repurchase up to a remaining \$210.0 million of common stock of the Company.

#### 15. RELATED-PARTY TRANSACTIONS

Transactions with Equity-Method Investees — The Company provides management services to its joint ventures such as accounting, invoicing and collections in addition to day-to-day managerial support of the operations of the businesses. The Company recorded management fee income of \$1.5 million and \$1.3 million for the three months ended March 31, 2024 and 2023, respectively. Management fees are recorded in net revenues in the accompanying unaudited condensed consolidated statements of comprehensive income. During the three months ended March 31, 2024 and 2023, the Company received distributions from the investees of \$0.8 million and \$2.5 million, respectively.

The Company had amounts due from its joint ventures of \$1.0 million as of March 31, 2024. The Company had amounts due to its joint ventures of \$0.5 million and due from its joint ventures of \$0.1 million as of December 31, 2023. Receivables were included in prepaid expenses and other current assets in the accompanying condensed consolidated balance sheets. Payables were included in accrued expenses and other current liabilities in the accompanying condensed consolidated balance sheets. These balances primarily relate to cash collections received by the Company on behalf of the joint ventures, offset by certain pharmaceutical inventories and other expenses paid for by the Company on behalf of the joint ventures.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Unless the context requires otherwise, references in this report to "Option Care Health," the "Company," "we," "us" and "our" refer to Option Care Health, Inc. and its consolidated subsidiaries. Management's discussion and analysis of financial condition and results of operations ("MD&A") is intended to assist the reader in understanding and assessing significant changes and trends related to our results of operations and financial condition. The following discussion and analysis should be read in conjunction with the Company's unaudited condensed consolidated financial statements and the related notes thereto included in Item 1 of Part I of this Quarterly Report on Form 10-Q (this "Form 10-Q"). Certain statements in this Item 2 of Part I of this Form 10-Q, and in Item 1A, "Risk Factors" of Part I of our Annual Report on Form 10-K for the year ended December 31, 2023 (our "Form 10-K"), may cause our actual results, financial position, and cash and cash equivalents generated from operations to differ materially from these forward-looking statements.

#### **Business Overview**

Option Care Health, and its wholly-owned subsidiaries, provides infusion therapy and other ancillary health care services through a national network of 177 locations around the United States. The Company contracts with managed care organizations, third-party payers, hospitals, physicians, and other referral sources to provide pharmaceuticals and complex compounded solutions to patients for intravenous delivery in the patients' homes or other nonhospital settings. Our services are provided in coordination with, and under the direction of, the patient's physician. Our multidisciplinary team of clinicians, including pharmacists, nurses, and dietitians work with the physician to develop a plan of care suited to each patient's specific needs. We provide home infusion services consisting of anti-infectives, nutrition support, bleeding disorder therapies, immunoglobulin therapy, and other therapies for chronic and acute conditions.

#### Update on the Impact of the Change Healthcare Cybersecurity Incident

As previously disclosed, Change Healthcare, a subsidiary of UnitedHealth Group, experienced an incident on February 21, 2024, in which a cybersecurity threat actor gained access to some of its information technology systems ("Change Healthcare Cybersecurity Incident"). Since the time of the system disruption, Option Care Health has worked continuously to find alternative processes to help maintain patient care and overall operations.

As of March 31, 2024, the Company has not identified any compromise or unauthorized access of its systems or networks due to this third party incident. As of the end of the first quarter of 2024, the Company reconnected to certain applications maintained by Change Healthcare and resumed claims submission to several payers and utilized alternative platforms for the majority of its claims. The Company continues to work through accumulated unprocessed claims and to establish full recovery with Change Healthcare's applications.

During the first quarter of 2024, the Company did not experience a material financial impact from the Change Healthcare Cybersecurity Incident on the financial results as reported. The impact to the first quarter financial results was primarily related to cash flows from operations, which are expected to be recognized later in 2024, additional labor costs to support continued operations, and higher net interest expense due to lower-than-expected interest-bearing cash balances. The Company continues to maintain strong liquidity and, having resumed submission of claims to payers, has determined that the Change Healthcare Cybersecurity Incident is not reasonably likely to materially impact the Company, including its business operations, financial condition or results of operations.

### **Composition of Results of Operations**

The following results of operations include the accounts of Option Care Health and our subsidiaries for the three months ended March 31, 2024 and 2023.

#### **Gross Profit**

Gross profit represents our net revenue less cost of revenue.

*Net Revenue.* Infusion and related health care services revenue is reported at the estimated net realizable amounts from third-party payers and patients for goods sold and services rendered. When pharmaceuticals are provided to a patient, revenue is recognized upon delivery of the goods. When nursing services are provided, revenue is recognized when the services are rendered.

Due to the nature of the health care industry and the reimbursement environment in which the Company operates, certain estimates are required to record revenue and accounts receivable at their net realizable values at the time goods or services are provided. Inherent in these estimates is the risk that they will have to be revised or updated as additional information becomes available. Specifically, the complexity of many third-party billing arrangements and the uncertainty of reimbursement amounts for certain services from certain payers may result in adjustments to amounts originally recorded.

Cost of Revenue. Cost of revenue consists of the actual cost of pharmaceuticals and other medical supplies dispensed to patients. In addition to product costs, cost of revenue includes warehousing costs, purchasing costs, depreciation expense relating to revenue-generating assets, such as infusion pumps, shipping and handling costs, and wages and related costs for the pharmacists, nurses, and all other employees and contracted workers directly involved in providing service to the patient.

The Company receives volume-based rebates and prompt payment discounts from some of its pharmaceutical and medical supplies vendors. These payments are recorded as a reduction of inventory and are accounted for as a reduction of cost of revenue when the related inventory is sold.

#### **Operating Costs and Expenses**

Selling, General and Administrative Expenses. Selling, general and administrative expenses consist principally of salaries for administrative employees that directly and indirectly support the operations, occupancy costs, marketing expenditures, insurance, and professional fees.

Depreciation and Amortization Expense. Depreciation within this caption relates to fixed assets and amortization relates to intangibles. Depreciation of revenue-generating assets, such as infusion pumps, is included in cost of revenue.

#### Other Income (Expense)

Interest Expense, Net. Interest expense consists principally of interest payments on the Company's outstanding borrowings under the First Lien Term Loan, Revolver Facility, Senior Notes, amortization of discount and deferred financing fees, payments associated with the interest rate cap, and interest income earned on cash and cash equivalents. Refer to the "Liquidity and Capital Resources" section below for further discussion of these outstanding borrowings.

Equity in Earnings of Joint Ventures. Equity in earnings of joint ventures consists of our proportionate share of equity earnings or losses from equity investments in two infusion joint ventures with health systems.

Other, Net. Other income (expense) primarily includes activity related to non-operating income and expenses.

*Income Tax Expense*. The Company is subject to taxation in the United States and various states. The Company's income tax expense is reflective of the current federal and state tax rates.

Change in Unrealized Gain (Loss) on Cash Flow Hedge, Net of Income Tax (Expense) Benefit. Change in unrealized gain (loss) on cash flow hedge, net of income tax (expense) benefit, consists of the gain (loss) associated with the changes in the fair value of derivatives designated as hedging instruments related to the interest rate cap hedge, net of income taxes.

# **Results of Operations**

The following table presents Option Care Health's consolidated results of operations for the three months ended March 31, 2024 and 2023 (in thousands, except for percentages):

	Three Months Ended March 31,						
		20	)24	2023			
		Amount	% of Revenue		Amount	% of Revenue	
NET REVENUE	\$	1,146,052	100.0 %	\$	1,015,848	100.0 %	
COST OF REVENUE		907,552	79.2 %		786,843	77.5 %	
GROSS PROFIT		238,500	20.8 %		229,005	22.5 %	
OPERATING COSTS AND EXPENSES:							
Selling, general and administrative expenses		154,742	13.5 %		147,866	14.6 %	
Depreciation and amortization expense		14,728	1.3 %		14,514	1.4 %	
Total operating expenses		169,470	14.8 %		162,380	16.0 %	
OPERATING INCOME		69,030	6.0 %		66,625	6.6 %	
OTHER INCOME (EXPENSE):							
Interest expense, net		(13,202)	(1.2)%		(13,834)	(1.4)%	
Equity in earnings of joint ventures		1,125	0.1 %		1,437	0.1 %	
Other, net		2	—%		1	—%	
Total other expense		(12,075)	(1.1)%	_	(12,396)	(1.2)%	
INCOME BEFORE INCOME TAXES		56,955	5.0 %		54,229	5.3 %	
INCOME TAX EXPENSE		12,164	1.1 %		15,021	1.5 %	
NET INCOME	\$	44,791	3.9 %	\$	39,208	3.9 %	
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX:							
Change in unrealized gain (loss) on cash flow hedges, net of income tax (expense) benefit of (\$454) and \$1,152, respectively		1,551	0.1 %		(3,443)	(0.3)%	
OTHER COMPREHENSIVE INCOME (LOSS)		1,551	0.1 %		(3,443)	(0.3)%	
NET COMPREHENSIVE INCOME	\$	46,342	4.0 %	\$	35,765	3.5 %	

# Three Months Ended March 31, 2024 Compared to Three Months Ended March 31, 2023

The following tables present selected consolidated comparative results of operations from Option Care Health's unaudited condensed consolidated financial statements for the three months ended March 31, 2024 and 2023.

#### **Gross Profit**

	Three Months					
	2024		2023		Variance	e
	 (in th	ousand	ds, except for pe	rcenta	ages)	
Net revenue	\$ 1,146,052	\$	1,015,848	\$	130,204	12.8 %
Cost of revenue	907,552		786,843		120,709	15.3 %
Gross profit	\$ 238,500	\$	229,005	\$	9,495	4.1 %
Gross profit margin	20.8 %		22.5 %	,		

The increase in net revenue was primarily driven by organic growth in the Company's portfolio of therapies, consisting of acute revenue that had single-digit growth relative to the prior year while chronic revenue grew in the midteens. The increase in cost of revenue was primarily driven by the growth in revenue, therapy mix, and acute drug supply chain disruption, as well as the comparable impact of certain temporary favorable therapy pricing dynamics in the prior year. The decrease in gross profit margin was primarily due to the same comparable impact of certain temporary favorable pricing dynamics in the prior year that did not continue into 2024.

## Operating Expenses

		Three Months E							
		2024	2023			Variance	e		
	(in thousands, except for percentages)								
Selling, general and administrative expenses	\$	154,742	\$	147,866	\$	6,876	4.7 %		
Depreciation and amortization expense		14,728		14,514		214	1.5 %		
Total operating expenses	\$	169,470	\$	162,380	\$	7,090	4.4 %		

The increase in selling, general and administrative expenses during the three months ended March 31, 2024 is primarily due to an increase in salaries, benefits, and equity compensation; however, these expenses have declined as a percentage of revenue to 13.5% for the three months ended March 31, 2024 compared to 14.6% for the three months ended March 31, 2023, due to the Company's focus on leveraging existing infrastructure to control spending.

#### Other Income (Expense)

		Three Months E									
	2024		2023		Variance		;e				
	(in thousands, except for percentages)										
Interest expense, net	\$	(13,202)	\$	(13,834)	\$	632	(4.6)%				
Equity in earnings of joint ventures		1,125		1,437		(312)	(21.7)%				
Other, net		2		1		1	100.0 %				
Total other expense	\$	(12,075)	\$	(12,396)	\$	321	(2.6)%				

The decrease in interest expense, net during the three months ended March 31, 2024 was primarily attributable to additional interest income generated from our cash and cash equivalents, partially offset by an increase in the Company's First Lien Term Loan variable interest rate, compared to three months ended March 31, 2023. See Note 9, *Indebtedness*, of the condensed consolidated financial statements for further information.

#### Income Tax Expense

	Three Months I	Ended	March 31,			
	 2024		2023		Variance	<del></del>
	 (in t	housa	nds, except for	perc	centages)	
Income tax expense	\$ 12,164	\$	15,021	\$	(2,857)	(19.0)%

The Company recorded income tax expense of \$12.2 million and \$15.0 million for the three months ended March 31, 2024 and 2023, respectively, which represents an effective tax rate of 21.4% and 27.7%, respectively. The variance in the Company's effective tax rate of 21.4% for the three months ended March 31, 2024, compared to the federal statutory rate of 21%, is primarily attributable to the difference between federal and state tax rates, various non-deductible expenses, and a change in state valuation allowance. The variance in the Company's effective tax rate of 27.7% for the three months ended March 31, 2023, compared to the federal statutory rate of 21%, is primarily attributable to the difference between federal and state tax rates, as well as various non-deductible expenses.

#### Net Income and Other Comprehensive Income (Loss)

	Three Months Ended March 31,						
	2024		2023		Variance		e
	(in thousands, except for percentages)						
Net income	\$	44,791	\$	39,208	\$	5,583	14.2 %
Other comprehensive income (loss), net of tax:							
Changes in unrealized gain (loss) on cash flow hedges, net of income taxes		1,551		(3,443)		4,994	145.0 %
Other comprehensive income (loss)		1,551		(3,443)		4,994	145.0 %
Net comprehensive income	\$	46,342	\$	35,765	\$	10,577	29.6 %

The change in net income was attributable to organic growth from additional revenue related to the factors described in the above sections.

For the three months ended March 31, 2024 and 2023, the change in unrealized gain on cash flow hedges, net of income taxes was related to the change in fair market value of the \$300.0 million interest rate cap hedge executed in October 2021.

Net comprehensive income increased to \$46.3 million for the three months ended March 31, 2024, compared to net comprehensive income of \$35.8 million for the three months ended March 31, 2023, primarily as a result of the changes in net income discussed above.

## **Liquidity and Capital Resources**

For the three months ended March 31, 2024 and the twelve months ended December 31, 2023, the Company's primary sources of liquidity were cash and cash equivalents of \$219.5 million and \$343.8 million, respectively. As of March 31, 2024 and December 31, 2023, the Company had \$394.7 million of borrowings available under its credit facilities (net of \$5.3 million undrawn letters of credit issued and outstanding). During the three months ended March 31, 2024, the Company's cash flows from operations were impacted by the Change Healthcare Cybersecurity Incident. See the caption "Update on the Impact of the Change Healthcare Cybersecurity Incident" included in this Form 10-Q for further discussion. During the twelve months ended December 31, 2023, the Company's cash flows from operations enabled investments in pharmacy, infusion suites, and information technology infrastructure to support growth and create additional capacity in the future, as well as to pursue acquisitions and share repurchases.

The Company's primary uses of cash and cash equivalents include supporting our ongoing business activities, investment in capital expenditures in both facilities and technology, the pursuit of acquisitions, and share repurchases. Ongoing operating cash outflows are associated with procuring and dispensing drugs, personnel and other costs associated with servicing patients, as well as paying cash interest on outstanding debt and cash taxes. Ongoing investing cash flows are primarily associated with capital projects related to business acquisitions, the improvement and maintenance of our pharmacy facilities and investment in our information technology systems. Ongoing financing cash flows are primarily associated with the quarterly principal payments on our outstanding debt, along with potential future share repurchases.

Our business strategy includes the deployment of capital to pursue acquisitions that complement our existing operations. We continue to evaluate acquisition opportunities and view acquisitions as a key part of our growth strategy. The Company historically has funded its acquisitions with cash and cash equivalents with the exception of the BioScrip merger. The Company may require additional capital in excess of current availability in order to complete future acquisitions. It is impossible to predict the amount of capital that may be required for acquisitions, and there is no assurance that sufficient financing for these activities will be available on acceptable terms.

# Short-Term and Long-Term Liquidity Requirements

The Company's ability to make principal and interest payments on any borrowings under our credit facilities and our ability to fund planned capital expenditures will depend on our ability to generate cash and cash equivalents in the future, which to a certain extent, is subject to general economic, financial, competitive, regulatory and other conditions. Based on our current level of operations and planned capital expenditures, we believe that our existing cash and cash equivalents balances and expected cash flows generated from operations will be sufficient to meet our operating requirements over the next 12 months and beyond. We may require additional borrowings under our credit facilities and alternative forms of financings or investments to achieve our longer-term strategic plans.

#### **Credit Facilities**

The Company's Revolver Facility provides for borrowings up to \$400.0 million. The Revolver Facility matures on the date that is the earlier of (i) December 7, 2028 and (ii) the date that is 91 days prior to the stated maturity date applicable to any Term B Loans. Borrowings under the Revolver Facility will bear interest at a rate equal to, at the option of the Company, either (i) the Term Secured Overnight Financing Rate ("SOFR") applicable thereto plus the Applicable Rate or (ii) the then-applicable Base Rate plus the Applicable Rate, which Applicable Rate shall be, subject to certain caveats thereto, as follows (i) until delivery of financial statements and related Compliance Certificate for the first full fiscal quarter ending after the effective date of the First Lien Credit Agreement Amendment, (A) for Term SOFR Loans, 1.75%, or (B) for Base Rate Loans, 0.75% and (ii) thereafter, the Applicable Rate for Term SOFR Loans and Base Rate Loans, based upon the Total Net Leverage Ratio as set forth in the most recent compliance certificate received by the Administrative Agent pursuant to the terms of the credit agreement. As of March 31, 2024, the Company had \$5.3 million of undrawn letters of credit issued and outstanding, resulting in net borrowing availability under the Revolver Facility of \$394.7 million.

The principal balance of the First Lien Term Loan is repayable in quarterly installments of \$1.5 million plus interest, with a final payment of all remaining outstanding principal due on October 27, 2028. The quarterly principal payments commenced in March 2022. Under the First Lien Credit Agreement Amendment, interest on the First Lien Term Loan is payable monthly on either (i) SOFR (with a floor of 0.50% per annum) plus an applicable margin of 2.75% for Term SOFR Loans (as such term is defined in the First Lien Credit Agreement Amendment); or (ii) a base rate determined in accordance with the First Lien Credit Agreement Amendment, plus 1.75% for Base Rate Loans (as such term is defined in the First Lien Credit Agreement Amendment).

The Senior Notes bear interest at a rate of 4.375% per annum and are payable semi-annually in arrears on October 31 and April 30 of each year, which began on April 30, 2022. The Senior Notes mature on October 31, 2029.

Interest payments over the course of long-term debt obligations total an estimated \$341.8 million based on final maturity dates of the Company's credit facilities. Interest payments are calculated based on current rates as of March 31, 2024. Actual payments are based on changes in SOFR and exclude the interest rate cap derivative instrument.

#### Cash Flows

#### Three Months Ended March 31, 2024 Compared to Three Months Ended March 31, 2023

The following table presents selected data from Option Care Health's unaudited condensed consolidated statements of cash flows:

	Three Months Ended March 31,							
	2024			2023	Variance			
	(in thousands)							
Net cash (used in) provided by operating activities	\$	(68,784)	\$	89,752	\$	(158,536)		
Net cash used in investing activities		(5,820)		(5,760)		(60)		
Net cash used in financing activities		(49,732)		(80,402)		30,670		
Net (decrease) increase in cash and cash equivalents		(124,336)		3,590		(127,926)		
Cash and cash equivalents - beginning of period		343,849		294,186		49,663		
Cash and cash equivalents - end of period	\$	219,513	\$	297,776	\$	(78,263)		

#### Cash Flows from Operating Activities

The use of cash in operating activities during the three months ended March 31, 2024, as compared to the cash provided by operating activities in the three months ended March 31, 2023, is primarily due to changes in accounts receivable as a result of the Change Healthcare Cybersecurity Incident, with lesser impacts from accrued compensation and employee benefits, accrued expenses and other current liabilities, which were partially offset by higher net income and higher inventory turnover.

#### Cash Flows from Investing Activities

The increase in cash used in investing activities during the three months ended March 31, 2024 is primarily related to an increase in capital expenditures as compared to the three months ended March 31, 2023.

#### Cash Flows from Financing Activities

The decrease in cash used in financing activities is primarily related to the Company's \$40.0 million repurchase of common stock during the three months ended March 31, 2024, whereas the three months ended March 31, 2023 activity primarily related to the Company's \$75.0 million repurchase of common stock.

#### **Critical Accounting Policies and Estimates**

The Company prepares its unaudited condensed consolidated financial statements in accordance with GAAP, which requires the Company to make estimates and assumptions. The Company evaluates its estimates and assumptions on an ongoing basis. Estimates and assumptions are based on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making assumptions about the carrying values of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the period presented. The Company's actual results may differ from these estimates, and different assumptions or conditions may yield different estimates.

There have been no material changes to the Company's critical accounting policies and estimates as presented in our Form 10-K, which are hereby incorporated by reference.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

There have been no material changes to our exposure to market risk from those included in our Form 10-K, which is hereby incorporated by reference.

#### Item 4. Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

The Company maintains disclosure controls and procedures (as such term is defined under Rule 13a-15(e) promulgated under the Exchange Act) that are designed to ensure that information required to be disclosed by the Company in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, management evaluated the effectiveness of the Company's disclosure controls and procedures as of March 31, 2024. Based on that evaluation, the Company's Chief Executive Officer and its Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 31, 2024.

#### **Changes in Internal Controls over Financial Reporting**

There were no changes in our internal control over financial reporting during the three months ended March 31, 2024 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II OTHER INFORMATION

#### Item 1. Legal Proceedings

For a summary of legal proceedings, refer to Note 12, *Commitments and Contingencies*, of the unaudited condensed consolidated financial statements included in Item 1 of this Form 10-Q.

#### Item 1A. Risk Factors

There have been no material changes to the risk factors affecting our business, financial condition or results of operations from those set forth in Part I, Item 1A. "Risk Factors" in our Form 10-K. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial may also materially adversely affect our business, financial condition and/or operating results, except for the updated risk factor below:

# Delays in reimbursement may adversely affect our liquidity, cash flows and results of operations.

The reimbursement process for the services we provide is complex, resulting in delays between the time we bill for a service and receipt of payment that can be significant. Reimbursement and procedural issues often require us to resubmit claims multiple times and respond to multiple administrative requests before payment is remitted. The collection of accounts receivable is challenging and requires constant focus and involvement by management and ongoing enhancements to information systems and billing center operating procedures. While management believes that our controls and processes are satisfactory, there can be no assurance that collections of accounts receivable will continue at historical rates. The risks associated with third-party payers and the inability to collect outstanding accounts receivable could have a material adverse effect on our liquidity, cash flows, and results of operations. For example, in the first quarter of 2024, Change Healthcare, a subsidiary of UnitedHealth Group, experienced a cybersecurity incident that disrupted its operations, causing us to disconnect from certain Change Healthcare applications until the end of the quarter, preventing us from processing claims for services and reducing our cash flows from operations in the first quarter of 2024, which are now expected to be recognized later in 2024.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### **Issuer Purchases of Equity Securities**

The Company's Board of Directors approved a share repurchase program of up to an aggregate \$500 million of common stock of the Company. This program has no specified expiration date.

The following table provides certain information with respect to the Company's repurchases of common stock from January 1, 2024 through March 31, 2024:

Period	Total Number of Shares Purchased					Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs		
January 1, 2024 - January 31, 2024	756,893	\$	31.82	756,893	\$	225,913,205		
February 1, 2024 - February 29, 2024	494,846		32.16	494,846		210,000,136		
March 1, 2024 - March 31, 2024			<u> </u>			210,000,136		
	1,251,739	\$	31.96	1,251,739	\$	210,000,136		

#### Item 5. Other Information

### Adoption, Modification and Termination of Rule 10b5-1 Plans and Certain Other Trading Arrangements

No director or officer of the Company has adopted, modified or terminated a Rule 10b5-1 plan or non-Rule 10b5-1 trading arrangement during the three months ended March 31, 2024.

## Item 6. Exhibits

## (a) Exhibits.

Exhibit Number	Description
10.1	Form of Option Care Health, Inc. Non-Qualified Stock Option Certificate (Executive) (filed herewith).
10.2	Form of Option Care Health, Inc. Restricted Stock Unit Certificate (Executive) (filed herewith).
10.3	Form of Option Care Health, Inc. Performance Stock Unit Certificate (Executive) (filed herewith).
10.4	Form of Option Care Health, Inc. Restricted Stock Unit Certificate (Directors) (filed herewith).
31.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
104	XBRL Formatted Cover Page

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**OPTION CARE HEALTH, INC.** 

Date: April 23, 2024 \_\_\_\_\_\_/s/ Michael Shapiro \_\_\_\_\_\_ Michael Shapiro

Chief Financial Officer and Executive Vice President (Principal Financial Officer and Duly Authorized Officer)